RAYAN **ELIAS**

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SKILLS

LEADERSHIP

- Project management
- Strong communication
- Presentation and marketing
- Business modelling and product development

LANGUAGE

- Fluent
 - Bengali/Bangla
 - Arabic
- Intermediate
 - Spanish
 - Hindi

PROGRAMMING

- HTML & LaTeX
- Java & JavaScript
- Linux/Unix & CMD
- Python & R

SOFTWARE

- Computer-Aided Design and Manufacturing (CAD & CAM)
- VMWare and VirtualBox
- MS Office 365 Products
- Jira: Ticketing System
- MS Azure
- Adobe Photoshop and Premiere Pro CC
- Vulnerability Scanners: Wireshark, Nessus, Burp Suite

ACHIEVEMENTS

- DOD/DISA Phishing Prevention and Awareness
- UAS4STEM Drone Competition: **Two-Time National Round Award** Winner
- Licensed Academy of Model Aeronautics (AMA) pilot
- 3rd Place Maryland 2020 STEM Festival: Parson's CTF
- AP Scholar with Distinction
- CHS Film Fest- 1st Place

FIRST TECH CHALLENGE (FTC)

- Inspire Award
- Connect Award
- Think Award Finalist Alliance
- Dean's List Semi-Finalist

PERSONAL STATEMENT

Honor roll student enrolled in numerous accelerated courses demonstrating diverse and productive work ethic seeking to gain technical experience with real-world impact. An assured leader, inquiring investigator, and passionate accomplisher actively involved in cybersecurity, robotics, programming, drones, sports, film, economics, and business competitions and clubs. Certified 501(c)(3) organization director, award-winning robotics competitor, and determined business developer.

EDUCATION

STANFORD UNIVERSITY, STANFORD, CA

- Stanford Summer Session 2022 | GPA: 4.0/4.0 *
- ••• Relevant Coursework: STATS 101: Data Science 101; MS&E 240: Accounting for Managers and Entrepreneurs

HOWARD COMMUNITY COLLEGE, COLUMBIA, MD

- ••• Early College Program in Cybersecurity | GPA: 4.0/4.0 ••• Relevant Coursework: CMSY 110: Computer Concepts; CMSY 255: Introduction to Unix/Linux;
- CMSY 158: Fundamentals and Practice for Network+ Certification; CMSY 156: Introduction to Python; CMSY-163: Firewalls/Net Security; CSCO-291: Intro to Networks; MATH-138: Statistics; CMSY-176: Cybersecurity Fundamentals; CMSY-257: Advanced Python 2020-2022

APPLICATIONS & RESEARCH LABORATORY, ELLICOTT CITY, MD

- Early College Cybersecurity (ECC) Program | GPA: 4.0/4.0
- * Relevant Coursework: Career Research Development I/II, EnRich Minds Program Lessons, Parsons Inc. Cybersecurity Competitions, Capture the Flag

CENTENNIAL HIGH SCHOOL, ELLICOTT CITY, MD

- ••• GPA: 3.9/4.0 | 4.7/5.0
- ••• Relevant Coursework: PLTW Introduction to Engineering GT, PLTW Computer Integrated Manufacturing GT, Computer Science Principles AP, Computer Science A AP, Physics C: Mechanics AP, Calculus AB AP, World History: Modern AP, English Lang. and Comp. AP
- $\dot{\mathbf{v}}$ Honors: 6 Rochester Institute of Technology (RIT) Tech Credits, National Math Honor Society, National Science Honor Society, National Technology Honor Society, National Society of High School Scholars, Robotics Club public relations manager & board member, Leaders of Economics and Finance in America (LEFA) CHS Chapter vice-president

EXPERIENCE

AUGUST 2022 - PRESENT

BUSINESS DEVELOPMENT, MED2LAB INC.

44 MONTGOMERY STREET, SUITE 300, SAN FRANCISCO, CA 94104

- ••• Developing fundraising – crowdfunding with StartEngine, angel investing, and startup grants
- * Piloting demos at Johns Hopkins, Stanford Medicine, and the National University of Singapore
- * Presenting at international medical conferences in Singapore, Malaysia, UAE, around the US
- ••• Creating business model using LEAN Canvas and reviewing financial plans with C-Suite
- ••• Conducting literature reviews on medical publications for customer acquisition

JUNE 2021 - PRESENT

PRESIDENT, CENTENNIAL ROBOTICS INC.

3899 WHITE ROSE WAY, ELLICOTT CITY, MD 21042

- ••• Relations with companies for sponsorships-FEI Systems, MSBR, SendCutSend, Asymetrik Ltd.
- ••• Maintaining IRS tax forms and 501©(3) nonprofit certification
- ••• Managing financial statements and records - balance sheets, projections, burn rates, etc.
- ••• Sponsoring and supplying parts to three competitive robotics teams ranked statewide

DECEMBER 2020 – PRESENT

BUSINESS COORDINATOR, RYE TECH INC.

233 EAST REDWOOD STREET, SUITE 901A, BALTIMORE, MD, 21202

- ** Managing SBA and MBE certifications and SAM updating
- ••• Acquiring GSA MAS Award and winning contracts on the GSA schedule
- ••• Developing promotional material and website alongside third-party vendors
- ••• Resourcing technical staff for IT contracts with TSA, ePATHUSA, RELI Group Inc., Secure Innovations
- ** Networking and presenting HUBZone capabilities at conferences (HIMSS, NCMA, GovCon Events)
- ••• On-boarding and staff management

SUMMER OF 2022

2020-2023

CLASS OF 2023

AUGUST 2021 – JUNE 2023

TEAM CAPTAIN, CRYPTIC #20123 FTC ROBOTICS TEAM

3899 WHITE ROSE WAY, ELLICOTT CITY, MD 21042

- Won numerous awards in the FIRST Tech Challenge (i.e. Inspire, Think, Connect, Design, Innovate)
- Surpassed the qualifying competition rounds to achieve state designations
- Placed within the top 10 teams of the district competition including Maryland, Virginia, and Washington DC
- Created promotional material for team marketing (website, social media, infomercials, presentations)
- Partnered with local community organizations and libraries for county-wide outreach events
- Reached out to experienced professionals in robotics, computer science, and engineering for mentorship

APRIL 2022 – MAY 2023

RESEARCH ASSISTANT, JOHNS HOPKINS UNIVERSITY SCHOOL OF PUBLIC HEALTH

615 N WOLFE STREET, BALTIMORE, MD 21205

- Performed literature reviews on JHU publications of neonatal, maternal, and preventative health in developing areas
- * Research on statistical modeling and predictive algorithms such as bootstrapping, KNN, types of adaptive regression
- Introduction to R, R Markdown, and Python Used skills for Data Science 101 at Stanford Summer Session
- Collaboration and understudy with Professor Saifuddin Ahmed, PhD

JANUARY 2021 - MAY 2023

PROJECT COORDINATOR, THE ELIAS & SULTANA FOUNDATION

7125 AMBASSADOR ROAD, SUITE 110, BALTIMORE, MD 21244

- Event and proposal coordination with local schools and shelters in Dallas, Texas
- Developed promotional materials (website, social media, logo, etc.) with professionals in graphic design
- Collaborated with correlating organizations for outreach in food, education, and shelter sustenance
- Worked with legal team and board executives to create bylaws and charter

AUGUST 2020 - MAY 2023

CO-FOUNDER, LEADERS OF ECONOMICS AND FINANCE IN AMERICA

4300 CENTENNIAL LANE, ELLICOTT CITY, MD 21042

- Hosted virtual conferences with related organizations and personnel
- Organized meetings and lectures with professional guest speakers for students
- Established chapters in Centennial HS, Westfield HS, and Independence HS
- Competed in the National Economics Challenge: 2nd and 3rd place in Maryland state
- Networked with executives from Unilever, Anthem/Elevance Health, British Telecom, ePATHUSA

AUGUST 2020 – JULY 2021

TEAM CAPTAIN, VORTECHS #18817 FTC ROBOTICS TEAM

4300 CENTENNIAL LANE, ELLICOTT CITY, MD 21042

- Led a robotics team in the FIRST Tech Challenge (FTC) as a sophomore in high school
- Communicated with companies for sponsorships and grants including DS Solidworks, MSDE, RELI Group, and more
- Developed new methods to structure a team and operate virtually during the COVID-19 pandemic
- Partnered with other teams and personnel around the nation for additional resources and guidance
- Handled nation-wide outreach event in partnership with C2 Education

JUNE 2019 - MAY 2023

INTERN, RELI GROUP INC.

5520 RESEARCH PARK DR #105, BALTIMORE, MD 21228

- Troubleshooted support tickets for Help Desk using Jira
- Verified system logs for security and monitoring servers
- Shadowed other employees and specialists in the IT department
- Organized security projects, presentations, and workshops
- Completed cyber tests and certifications
- Developed promotional materials for company marketing
- Created network vulnerability documentary currently used for onboarding cybersecurity trainees

